



2022 ANNUAL REPORT TO MEMBERS

SINCE 1948, contractors throughout the state have relied on AGC to support their businesses, find new projects, and help shape laws impacting the industry. As we acclimate to the new normal, AGC has embraced the hybrid model of integrating the convenience of virtual participation for many of our day-to-day advocacy efforts, educational opportunities, committee meetings, and more. Not only has this allowed us to expand our offerings to members statewide, but our message and impact is growing and reaching every community throughout Alaska.

LEGISLATIVE PRIORITIES:

SUSTAINABLE
State Budget

RESPONSIBLE
Resource Development

WORKFORCE
Development/Education

WORKER'S
Compensation Reform

STATEWIDE ADVOCACY SUPPORT:

Over the past year AGC's staff, Legislative Affairs Committee, governing board and lobbyist have worked diligently with our members to advocate for priority legislation and policies at the state and local level, working with elected officials to ensure contractors had a voice in decisions impacting the industry. AGC remains committed to delivering the industry's message, loud and clear.

- AGC wrote letters in support of a fair and predictable process on projects such as Willow, Alaska LNG, the Pebble Project, and Ambler Road.
- Worked with other businesses and resource advocacy groups to clarify the process and implementation of the Infrastructure Investment and Jobs Act.
- Hosted US House of Representatives and Alaska Governor forums with other business and resource advocacy groups to provide information to our members in a busy election year.
- Supported state legislation to increase Alaska's motor fuel tax, create more comprehensive workers' compensation laws, and promote craft careers and trade school opportunities.
- Followed and provided feedback on the administration's second proposed general obligation bond package.
- Submitted comment, in conjunction with other business and resource advocacy organizations, related to Alaska's fiscal challenges.
- Partnered with Alaska Department of Transportation to provide feedback through an industry/agency working group to facilitate a smooth implementation of the CMGC legislation passed in 2021.

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As a rural based contractor, I was hesitant to join AGC. I thought we were too small, too far out in rural Alaska, and the cost would be too prohibitive for AGC to have an impact. I was wrong on all accounts! AGC of Alaska benefits all Alaskan companies' union or non-union, rural or urban based, small or large. Whether it's taking advantage of the many classes that are offered, enrolling in the 401K program, or networking, AGC's benefits are far and wide.

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– Toby Drake, President Drake Construction

2022 ANNUAL FLY-IN:

In February over a dozen AGC members and staff met with legislators in our state's capitol to communicate the importance of our legislative priorities and advocate for the construction industry in Alaska. Additionally, AGC's DOT Steering Committee met with the new DOT Commissioner, Ryan Anderson, and further developed an open network of communication.

AGC OF AMERICA NATIONAL ADVOCACY EFFORTS:

AGC of America represents more than 27,000 firms and is largely considered the “voice and choice” of the construction industry nationwide. Their constant advocacy efforts provide local chapters an extension of their voice in D.C. See how AGC of America has advocated for our members, and kept members and chapters informed over the past year:

- **AGC of America released quarterly CONSTRUCTION INFLATION ALERTS.** These documents are intended to help chapters and members explain to owners, government officials, and others, what is happening and what all parties can do to minimize the damage related to unprecedented increases in materials costs, supply-chain bottlenecks, and a tight labor market.
- **BUILD AMERICA, BUY AMERICA PUSHBACK:** AGC submitted a letter in opposition to BABAA expansion requirements and hasty implementation of the program. These increased mandates have the potential to further challenge material lead times, complicate bid competitiveness, and add pressure on project budgets.
- **FEDERAL GAS TAX SUSPENSION OPPOSITION:** AGC and its members opposed the proposed suspension of the federal gas tax. Gas tax revenues help pay for transportation construction projects across the nation and keep many construction companies

in business, workers on the job, and the economy growing. Americans and the construction industry need real relief, not a gimmick that only saves them about \$2 per week or \$25 over the full suspension and could add \$10 billion to the national debt.

- **AGC OPPOSES GOVERNMENT MANDATED PLA RULE:** AGC submitted extensive comments opposing a federal government-mandated project labor agreement (PLA) proposed rule, which will require every federal prime contractor and subcontractor to engage in negotiation or agree to PLAs on federal construction projects valued at \$35 million or more, with limited exceptions.
- **OPPOSE EXPANSION** of federal jurisdiction over **Waters of the United States (WOTUS) and wetlands.**
- **MEMBER DISCOUNT PROGRAMS:** AGC partners with trusted companies like FedEx, Home Depot, Michelin, ConsensusDocs and more to ensure our members receive the best savings possible as they continually grow their businesses.

AGC MEMBER BENEFIT ESSENTIALS:

- **ONLINE PLANS:** As of December 1, 2022 **AGC LISTED OVER 2,500** jobs to our Online Plans site, making our members among the first to know about new jobs/projects out for bid across the state of Alaska. In 2022 AGC member firms were awarded **OVER \$981M** in projects solicited in our Online Plans system.
- **NEW AGC RETIREMENT WEBSITE:** In 2022 the Northwest AGC Chapters Retirement Plan **LAUNCHED A NEW MEMBER-FACING WEBSITE FOR OUR PLAN.** The AGC Retirement Plan offers cost-effective, low-maintenance 401(k) programs to construction companies of all sizes. In 2022, 28 Alaska-based

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We ran a competitive process to choose a plan which demonstrated low fees and a value for money, financial strength, and strong operational credentials. The Northwest AGC Chapters Retirement Plan met these requirements and provided a flexible, innovative solution.
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– Dave Cruz, President Cruz Construction

AGC members contributed thousands of dollars towards their employee’s retirements.

- **POLITICAL ACTION COMMITTEE FUND:** In 2022 AGC **RAISED \$50,000** from our annual PAC raffle and **CONTRIBUTED \$17,500 IN AN ELECTION YEAR** towards legislative candidates who support the construction industry in Alaska.
- **LABOR RELATIONS:** In 2022 AGC strengthened our labor relations efforts by hiring a Labor Relations Director to elevate our effectiveness and be more proactive when issues arise, as well as support members who participate in collective bargaining.

SKILL | RESPONSIBILITY | INTEGRITY.

- **AGC SAFETY DATABASE** is now **powered by Procore**. Access to this database is a free benefit for all AGC members, which houses up-to-date safety plans, templates and additional safety related material for on-site safety protocols. This material is intended to serve as a guideline for members to build their own comprehensive safety programs.

EDUCATION, TRAINING & WORKFORCE DEVELOPMENT:

One of the pillars of our mission is to provide educational opportunities for our members so their employees can obtain the certifications necessary for job sites. Over the past year AGC has **expanded our educational programs** to include:

- **BLUEBEAM BASELINE SERIES:** a new 3 course series, designed to help contractors maximize their ROI by ensuring teams are up to speed on essential features and tools within the Bluebeam platform. The consecutive, 3 course series consists of 1.) Baseline Basics 2.) Material Takeoffs and Estimates 3.) Advanced Material Takeoffs and Estimates.
- **AGC EDGE- VIRTUAL COURSES:** Giving AGC members the competitive edge, these high-quality, virtually live trainings focus on increasing leadership and sustainability skills within the workforce. AGC's four (4) EDGE courses include: BIM, Lean Construction, PMDP, and Construction Supervision Fundamentals.
- **PMPD:** AGC's Project Manager Development Program is a five-course class covering the essentials of project management for emerging

project managers and provides a solid foundation for long-term career development and takes participants through the management of the entire lifecycle of a construction project.

- **AK-CESCL TRAINING:** In 2022 AGC issued over 400 CESCL certifications.
- **CQM-C CERTIFICATION COURSES:** Through a combination of in-person courses and a partnership with sister-chapter AGC-CA, we were able to issue 90 CQM certifications to Alaska contractors.
- **HOW TO WRITE A SWPPP:** This one-day course is designed to supplement the AK-CESCL training by explaining how to properly produce and maintain a SWPPP in compliance with federal, state, and local storm water requirements.
- **SCHEDULING IN ORACLE PRIMAVERA P6:** This course discusses USACE contract requirements, and how to successfully meet those requirements using Primavera P6.

Employees of AGC member companies are eligible to receive discounted registration for all of the trainings listed above, and have discounted access to nationwide continuing education programs through our partnership with AGC of America.

ACTIVATING THE NEXT GENERATION:

AGC has continued to develop and promote the WeBuildAlaska campaign through a partnership made possible by the Construction Industry Progress Fund (CIPF). Initially launched in 2020, WeBuildAlaska is a collaborative workforce development campaign to attract, activate and engage the next generation of Alaska's construction workforce. In 2022, we were able to make significant strides with our campaign:

- In 2022 www.WeBuildAlaska.com was redesigned to serve as the hub for our workforce development efforts. The site is a one-stop-

shop for information about the various trades along with information and links to existing construction training apprenticeship programs throughout Alaska.

- AGC also **launched a multi-faceted, digital media campaign** increasing awareness and interest of employment opportunities within Alaska's construction industry. Through a series of targeted digital ads the campaign focused on promoting careers in construction and directing users to the resources at www.WeBuildAlaska.com. During the campaign, we saw over 12,000 users visit the site.



INVESTING IN OUR FUTURE:

AGC continues to spearhead support and involvement for Construction Management students at both UAA and UAF.

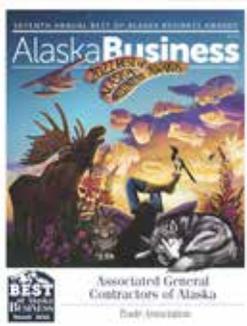
- **SCHOLARSHIPS:** In 2022 AGC awarded \$20,000 to students across Alaska who are pursuing higher education in a construction-related field.
- **SPONSORSHIPS:** We support UAA-CM and UAF-AGC student clubs by providing monetary support for club participation in competitions which include Steel Bridge, Concrete Canoe, Starvation Gulch, Ice Arch, and the ASC Regional competition.
- **INTERNSHIPS:** Through the CLC’s annual Speed Interviewing event, AGC successfully connected several UAA CM students with AGC contractors who secured summer internships/employment. We plan to host a similar event with UAF in 2023



After their 1st place finish at the PNW Conference Steel Bridge Competition in April, the UAF Steel Bridge team went on to win 2nd place overall in the final AISC/ASCE National Student Steel Bridge Competition!

PROMOTION:

We pride ourselves on knowing that we represent the best of the construction industry and make it part of our mission to inform the general public, local and national government, other contractors, and agencies of our members’ dedication to excellence and their achievements. AGC of Alaska is excited to share that we were recognized as the 1st Place Denali winner in the 2022 Best of Alaska Business Awards: Trade Association category!



- Throughout 2022 AGC published 4 editions of our award-winning **Alaska Contractor magazine**, which featured profiles on longstanding AGC members, statewide project updates, columns on construction industry financial services, occupational health & safety, legal and HR updates, along with expert advice and guidance related to the construction industry for state and

federal agencies, private groups, and other trade organizations.

- In February **AGC + CIPF presented the 2022 Alaska Construction Spending Forecast** to our membership, which highlighted the economic benefits of Alaska’s construction industry and provided our members with an informative review and estimate of construction activity in Alaska for the year ahead.
- In March **AGC partnered with the Department of Labor Civil Rights Office** to virtually host the **DBE Conference** which saw participation from DBE Firms, small businesses, large prime and general contractors, construction managers, financial institutions, insurance providers, consultants, and small business advocates.
- Throughout the 2022 legislative session, AGC ran a series of informative commercials on Gavel-to-Gavel to build awareness with lawmakers of the economic impact that Alaska’s construction industry has statewide.

SKILL | RESPONSIBILITY | INTEGRITY.

NETWORKING:

Being a member of AGC means having the entire industry, from every region and specialty, at your fingertips. Our events offer opportunities to connect with your peers and explore new business prospects. After a two-year hiatus on many of our networking events due to COVID, AGC experienced record turnout for our member events. Members were able to reconnect at the following AGC networking events:

- **LUNCH & LEARNS:** topics included the Positive Benefits of Mentorship, Fall Protection, OSHA Partnerships, and Cybersecurity.
- **MEMBER MIXERS:** AGC's Membership Committee hosted Member Mixers in Anchorage, and our first Member Mixer in the Mat-Su Valley in over 4 years!
- **SPRING AGENCY DAY:** Agency Day attendees listened to project updates from AIDEA, DOT & DOD, AKRR, FNSB, UAF and more.
- **SAFETY FAIR:** In July AGC's Safety Fair returned and brought members together for a family-oriented event introducing kids of all ages to the construction industry.
- **ANCHORAGE & FAIRBANKS GOLF TOURNAMENTS:** Our popular golf tournaments in Anchorage & Fairbanks sold out in record time with 74 teams participating between the two tournaments, providing invaluable networking opportunities for our contractors & suppliers.



- **CHILI COOK OFF:** Chili Cook Off attendees sampled more than 10 chili recipes from member-chefs, with our winning member's recipe featured at the Hotel Captain Cook during our Annual Conference.
- **ANNUAL CONFERENCE & DINNER DANCE:** AGC members, staff, and agency reps gathered for three days of project updates, professional development seminars, awards luncheons, and networking at the return of our highly anticipated Annual Conference. At the Dinner Dance Gala with a 1920s speakeasy theme, we celebrated the successes of our industry. This year the prestigious AGC Hard Hat Award went to Kelly Layman of Marsh McLennan Agency for his contributions to the industry; Volunteer of the Year awarded to Aaron Bartel, B.C. Excavating; and Associate of the Year awarded to Parker Smith & Feek.

AGC MEMBERSHIP AT A GLANCE



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NEW MEMBERS

JANUARY 1 - DECEMBER 10, 2022



MEMBER RETENTION

FROM 2021-2022

