AGC of Alaska NEWSLETTER

AGC Virtual Annual Conference

We’re going Virtual and registration is now open. Thanks to the generosity of our sponsors (see them all listed on page 3), we are able to offer a special full conference registration rate of only $49. As with previous conferences, this year’s agenda includes a mix of agency meetings with the Army Corps of Engineers and the State Department of Transportation & Public Facilities, professional development workshops, educational seminars, project updates & the popular Parker, Smith & Feek Excellence in Construction & ConocoPhillips Excellence in Safety Award Presentations and the Marsh & McLennan Management Symposium with Wally Adamchik. Click HERE for more information.

We would all love to be meeting face to face, but in these uncertain times let’s look at the advantages that a virtual meeting can offer.

Here are just a few:

♦ No travel time: you can attend from your home, office or even the cabin.
♦ No travel costs (including parking fees, time away from the office, etc.)
♦ Increase your company attendance. At only $49, everyone is welcome and encouraged to attend.
♦ Attendees are able to drop in and out of the meeting if they have urgent business matters to deal with. Come and go as you need, knowing that the sessions are being recorded and you can watch them later as time permits.

Coffee Talk with the SBA

Grab a cup a coffee and join us on Thursday, October 8th from 8:30 to 9:30 AM for this fun and interactive conversation with Steve Brown, District Director and Jeff Salzer, Deputy District Director to learn about SBA updates, program and resources to aid your business pivot for success. We encourage you to download your favorite coffee setting background for our Virtual Coffee Talk. Q&A to follow.
Ballot Measure 1 proponents are making wild claims. The numbers prove them wrong.

“A brave, unflinching examination of the facts proves Ballot Measure 1 is a bad idea that should be rejected by voters. Our collective recovery depends on it.” That’s what a recent Peninsula Clarion op-ed from Jason Grenn closes with, and it’s a fantastic piece that shares the problems with the things that proponents of Ballot Measure 1 have to say about its potential impact. Curious about why Ballot Measure 1 is so flawed? This op-ed lays out a whole lot of the reasons why in one article. We highly recommend it.  

Click HERE to read the article.

There are now well over 1,000 total groups and individuals in the coalition, each of whom is united in support of the efforts to defeat Ballot Measure 1. Click HERE to see the full list of organizations, or HERE to sign yourself or your business up as part of the coalition. You can find all of that and more on the OneAlaska website. Thanks to everyone for the support, and let’s support Alaska’s future by Voting No on 1 on November 3rd!

If you would like to have someone come speak to your workplace, click HERE to schedule a virtual or in person presentation. Join the OneALASKA Coalition as an individual & Stop by the AGC office and pick up a yard sign.

This communication was paid for by AGC of Alaska in support of OneALASKA - Vote No on 1.
Our Conference Sponsors

Diamond & Platinum Sponsors

Parker, Smith & Feek Excellence in Construction Awards Presentation
Thursday, November 12 starting at 4:00 pm

Gold Sponsors

Marsh & McLennan Management Symposium with Wally Adamchik - Wednesday, November 11 from 9:00 to 11:00 am
& Friday, November 13 from 9:00 to 10:00 am

ConocoPhillips Alaska Excellence in Safety Awards Presentation
Wednesday, November 11 starting at 4:00 pm

Spenard Builders Supply Friday Luncheon with Speaker Jim Szczesniak, DOT Airport Manager - Friday, November 13 from 12:15 to 1:15 pm

Davis Constructors & Engineers Friday Coffee Talk with Speaker Bob Lanham, AGC of America President - Friday, November 13 from 8:00 to 9:00 am

Silver Sponsors

Alaska National Insurance Company
Anchorage Sand & Gravel Co, Inc.
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First National Bank Alaska
We Believe in Alaska
A Look at Contract Opportunities (Formerly FBO)

Webinar: October 20 / 10:30 am - 12:00 pm

Even though the Contract Opportunities website replaced the old workhorse, FBO.gov, almost a year ago, there are still many that have difficulties navigating this website. It has been daunting to figure out how to use this website when we just want the “old” approach to find solicitations, archived data and the old automated scheduled search features.

Join PTAC for this free webinar as we do a walk-through of the new system to show you how to set up the functionality of the old FBO in the new Contract Opportunities portal in Beta.SAM.gov.

CLICK HERE TO REGISTER

Register for the Virtual Construction Project Management Course (PMC)

Thursday, December 3, 2020 - Kickoff Meeting
Monday, December 7, 2020 to Wednesday, December 16, 2020
AGC Members: $2,250.00 ~ Non-Members $2,750.00

Help your employees hone the skills necessary to work more efficiently, increase productivity, and propel your construction business to the next level. This virtual course will allow for attendees and speakers to interact via video conference. With this virtual course, you can still expect the same superior educational content and peer-to-peer engagement that you have come to experience at an AGC program.

This interactive program explores the critical areas of project management that seasoned project managers tackle on a daily basis. The course builds on itself, starting with the impact planning has on the overall project and moving on to scheduling, productivity, and subcontractor/vendor management. The program covers legal issues, and much more. The course content is updated on a regular basis to keep current with industry trends and offers turnkey solutions participants can take back to share with colleagues.

CLICK HERE TO REGISTER

#StandDown4Safety

Be sure to list the AGC of Alaska Code: 02A so we can receive a percentage of revenue which we’ll use to better support you and your needs.

Join the campaign to STOP Construction Falls

Click HERE for the USACE Fall Protection Ladder Exhibit 2020 Slides.

Click HERE for the Stop Construction Falls Informational Posters.

Click HERE to visit the Stop Construction Falls Website

#StandDown4Safety
2020 Small Business Owners from Alaska Honored by SBA Alaska District as Part of Annual National Small Business Week

“National Small Business Week is a time to recognize the impact entrepreneurs and small businesses have on our economy and in our local communities,” SBA Pacific Northwest Regional Administrator Jeremy Field said. “Like many things in 2020, the journeys of this year’s award winners took a turn most didn’t anticipate. However, themes of ingenuity and tenacity remain the same as small business owners continue to inspire us in new and meaningful ways.”

2020 winners from Alaska include the following AGC members:

**Veteran-Owned Small Business of the Year:** Rod Young, Owner of Think Office, LLC

Think Office is a veteran-owned and operated business furniture dealership based in Anchorage serving all of Alaska. Think Office is actively involved in the community, participating in projects and local events such as Alaska Barefoot Mile, Making Strides Against Breast Cancer, Building Healthy Kids Toy Drive, Anchorage Wine & Food Festival, Anchorage Economic Development Corporation, American Society of Interior Designers, and American Cancer Society.

**Woman-Owned Business of the Year:** Shannon Oelkers, Owner of Integrity Environmental, LLC

Integrity Environmental is an Alaskan based environmental permitting consultancy group that serves the bulk fuel storage and handling industry. In 2010 Integrity’s founder, Shannon Oelkers, built a flexible business model that successfully allows all her team members to pursue their careers while making space and time for their families. Integrity is active in supporting the Anchorage School District Science Fair. Shannon is a graduate of the 2019 SBA Emerging Leaders Program and uses the business tools she learned there to strengthen and grow her business.

“Starting a small business takes so much sacrifice and hard work and to be able to recognize those who give it their all and reach the top of their game during this pandemic is unprecedented,” SBA Alaska District Director Steve Brown said. “This year’s National Small Business Week winners represent the best and most resilient entrepreneurs our district has to offer.”

**SBA Alaska District Recognizes Local Lenders as Part of Annual National Small Business Week**

“We appreciate the hard work and dedication of our lenders. They play a vital role in financing the startup, growth and recovery of Alaska’s small businesses. Thanks to local lenders, Alaska small businesses accessed more than $65 million in loans they wouldn’t have been able to otherwise,” SBA Alaska District Director Steve Brown said. “Congratulations to all the top SBA Alaska lenders for their outstanding contribution to the economy of our great state.”

**Lender of the Year:** Wells Fargo Bank N.A.

This award recognizes the SBA lender that achieves the overall highest number of SBA loan approvals to businesses located in Alaska during FY 2019, which ended Sept. 30, 2019. Wells Fargo Bank approved 23 loans totaling nearly $6.6 million in Alaska during the FY 2019.

**Community Lender of the Year:** Northrim Bank

This award recognizes the SBA lender that offers services and engages in other activities that promote and support community development in Alaska; and, that achieve the highest number of SBA loan approvals to businesses located in Alaska during the fiscal year. Northrim Bank approved 20 loans totaling nearly $5.9 million during FY 2019.

**504 Lender of the Year:** First National Bank Alaska

This award is given to the participating third-party lender with the highest number of 504 approved loans during the fiscal year. The SBA 504 Loan Program provides long-term, fixed-rate, subordinate mortgage financing for acquiring or renovating capital assets including land, buildings and equipment. First National Bank Alaska approved five SBA 504 loans totaling nearly $2.3 million during FY 2019.

For more information about National Small Business Week, visit [www.sba.gov/nsbw](http://www.sba.gov/nsbw)
## ANNIVERSARIES

### GENERAL
- D & L CONSTRUCTION CO., INC. - 37
- WESTERN MARINE CONSTRUCTION, INC. - 31
- GMG GENERAL, INC. - 23
- PINNACLE CONSTRUCTION, INC. - 23
- KOMAN HOLDINGS, LLC - 14
- ASRC CONSTRUCTION HOLDING COMPANY, LLC - 12
- JTA CONSTRUCTION, LLC - 10
- HAMILTON CONSTRUCTION ALASKA CO. - 8
- AHTNA ENVIRONMENTAL, INC. - 3
- HIGH POINT CONSTRUCTION, INC. - 3

### SPECIALTY
- ANNETTE’S TRUCKING, INC. - 33
- ARCTIC FOUNDATIONS, INC. - 22
- L & J ENTERPRISES-EXCAVATING, INC. - 21
- JOLT CONSTRUCTION & TRAFFIC MAINTENANCE, INC. - 18
- HOLLAND ROOFING CO., INC. - 17
- PARTUSCH PLUMBING & HEATING, INC. - 17
- THE SUPERIOR GROUP, INC. - 12
- MINN-ALASKA - 4

### ASSOCIATE
- TOTE MARITIME - 45
- SHANNON & WILSON, INC. - 40
- ALASKA NATIONAL INSURANCE COMPANY - 39
- NORTH STAR EQUIPMENT SERVICES - 31
- SUMMIT WINDOWS & DOORS, INC. - 28
- UNITED RENTALS, INC. - 26
- RSA ENGINEERING, INC. - 26
- C & R PIPE AND STEEL, INC. - 20
- ESTIMATIONS, INC. - 20
- RAINIER EQUIPMENT TRANSPORT, INC. - 18
- ZURICH SURETY - 15
- MIZIO SOCIAL, LLC - 15
- HDR ALASKA, INC. - 14
- GPS ALASKA, INC. - 13
- MT. MCKINLEY BANK - 12
- CONOCOPHILLIPS ALASKA - 12
- BRICE EQUIPMENT, LLC - 12
- LANDYE BENNETT BLUMSTEIN LLP - 8
- RURAL ENERGY ENTERPRISES, INC. - 5
- ARCADIS U.S., INC. - 4
- ROTAK HELICOPTER SERVICES, LLC - 3
- GREATER FAIRBANKS CHAMBER OF COMMERCE - 3
- ALASKA PREMIER AUCTIONS AND APPRAISALS LLC - 2
- HOOK, LLC - 2
- ANDERSON STEEL SUPPLY, INC. - 1
- LAW OFFICE OF MAMIE S. BROWN - 1

## NEW MEMBERS

### GENERALS
- **TDX Quality, LLC**
  - Rick Demuth, VP of Construction
  - Eric Sumpter, Project Manager
  - 3601 C St., Ste. 1000-21
  - Anchorage, AK 99503
  - P | (907) 278-2312 ~ F | (907) 278-2316
  - rdemuth@tdxservices.com
  - esumpter@tdxservices.com
  - www.tdxservices.com/tdx-quality
  - General construction--government contracts

- **Caliber Construction**
  - Colton LeVasseur, Owner
  - P | (907) 268-8697
  - clevasseur@calberconstructionak.com
  - www.calberconstructionak.com
  - Civil, commercial and residential construction including: site preparation, landscaping, paving (patches/crack seal/seal-coating), excavation, demolition, site work grading/drainage, concrete.

### SPECIALTY
- **Alaska Alloy LLC**
  - Jory Hubbard, Owner
  - 34718 Sterling Hwy.
  - Sterling, AK 99672
  - P | (907) 398-6346
  - alaskaalloy@gmail.com ~ www.alaskaalloy.com
  - Architectural production.
  - Referred by Dary Langiftt, Rock Bottom Enterprise, LLC

### ASSOCIATE
- **Inlet Energy**
  - Josh Parks, Director of Marketing
  - Ryan Hintermeister, Marketing Manager
  - 1848 Ship Ave.
  - Anchorage, AK 99501
  - P | (907) 274-3835
  - jparks@inletenergy.com ~ ryanh@inletenergy.com
  - www.inletenergy.com
  - Distributor of fuel, lubricants, and associated products.

- **West Peak Energy, LLC**
  - Paul Trygstad, President/Managing Member
  - Gary Kuhn, Executive Consultant
  - PO Box 2830
  - Palmer, AK 99645
  - P | (970) 232-3080
  - paul@westpeakenergy.net
  - garyk@westpeakenergy.net
  - www.westpeakenergy.net
  - We support electric utilities with construction management, owner’s engineering and technical advisory services.